

# 2011 TOP CONTRACTORS

For the first time in five years, Little Rock, Ark.-based VCC does not top our shell and interior space rankings. Instead, it's a split decision. VCC sits atop the shell space list this year. But Whiting-Turner Corp. dethroned the firm atop our interior space rankings.

On the following pages, you'll find information on the firms that ranked in the top 25 on our interior and shell space lists. Additionally, our web site features the information from other firms that submitted data. The online version also features data about what regions firm operate in and what retail types the companies build.

*Retail Traffic's rankings are based on total interior and shell space built last year through Dec. 31. The rankings include companies that responded to an online survey. Not every contractor responded. If your company is not included in this listing, and you think you should be, please contact david.bodamer@penton.com with the appropriate information and we will add it to an updated online version of this list.*

## Bayley Construction

8005 SE 28th St.  
Mercer Island, WA 98040  
PH: 206.621.8884 FAX: 206.343.7728  
www.bayley.net  
Ronald E. Bayley, President & CEO  
5YSS: 6,100,000 sq. ft.  
1YSS: 906,000 sq. ft.  
5YIS: 2,978,000 sq. ft.  
1YIS: 841,500 sq. ft.  
SUC: 567,000 sq. ft.  
RP: 30%

PH: 205.328.4000 FAX: 205.324.8688  
www.brasfieldgorrie.com  
M. Miller Gorrie, Chairman; M. James Gorrie, CEO  
5YSS: 3,765,411 sq. ft.  
1YSS: 375,307 sq. ft.  
5YIS: 2,240,581 sq. ft.  
1YIS: 153,328 sq. ft.  
SUC: 738,121 sq. ft.  
RP: 3%

## Brasfield & Gorrie

3021 7th Ave.  
S. Birmingham, AL 35233

**E.W. Howell**  
245 Newtown Road, Ste. 600  
Plainview, NY 11803  
PH: 516.921.7100 FAX: 516.921.0119  
www.ewhowell.com

Howard Rowland, President; Dominic Paparo, VP, Business Development  
5YSS: 2,269,000 sq. ft.  
1YSS: 220,000 sq. ft.  
5YIS: 121,000 sq. ft.  
1YIS: 9,300 sq. ft.  
SUC: 776,000 sq. ft.  
RP: 15%

## EDC

1660 Huguenot Rd.  
Midlothian, VA 23113  
PH: 804.897.0900 FAX: 804.897.0901  
www.edcweb.com  
Christopher Johnson, President; Jeff Duffy, EVP  
5YSS: 4,815,814 sq. ft.  
1YSS: 432,000 sq. ft.  
5YIS: 7,536,801 sq. ft.  
1YIS: 1,131,000 sq. ft.  
SUC: 1,717,000 sq. ft.  
RP: 90%

## EMJ Corp.

2034 Hamilton Place Blvd., Ste. 400  
Chattanooga, TN 37421  
PH: 423.855.1550 FAX: 423.855.6857  
www.emjcorp.com Jay Jolley, CEO;  
Burt Odum, President & COO  
5YSS: 32,587,833 sq. ft.  
1YSS: 3,365,635 sq. ft.  
5YIS: 29,730,634 sq. ft.  
1YIS: 2,613,259 sq. ft.  
SUC: 3,564,241 sq. ft.  
RP: 30%

## Englewood Construction

80 Main St.  
Lemont, IL 60439  
PH: 847.233.9200 FAX: 847.233.9227  
www.englewoodconstruction.com

William J. Di Santo, President; Kim Sawyer, Marketing Manager  
5YSS: 423,951 sq. ft.  
1YSS: 242,951 sq. ft.  
5YIS: 1,178,326 sq. ft.  
1YIS: 280,951 sq. ft.  
SUC: 112,086 sq. ft.  
RP: 75%

## Granger Contracting

600 Trade Center Blvd.  
Chesterfield, MO 63005  
PH: 636.728.0446 FAX: 636.728.0447  
www.grangercci.com  
Jim Granger, President & Co-owner;  
Matt Levenson, EVP & Co-owner  
5YSS: 6,619 sq. ft.  
5YIS: 11,800,000 sq. ft.  
1YIS: 2,200,000 sq. ft.  
SUC: 415,000 sq. ft.  
RP: 100%

## Graycor Construction

Two Mid America Plaza, Ste. 400  
Oakbrook Terrace, IL 60181  
PH: 630.684.7110 FAX: 630.684.7111  
www.graycor.com  
Dave McAllen, President; David L. Wing, SVP  
5YSS: 1,300,000 sq. ft.  
1YSS: 317,000 sq. ft.  
5YIS: 1,870,000 sq. ft.  
1YIS: 312,000 sq. ft.  
SUC: 451,000 sq. ft.  
RP: 40%

## Gray-I.C.E. Builders

421 E. Cerritos Ave. Anaheim, CA 92805  
PH: 714.491.1317 FAX: 714.333.9740  
www.gray-iceb.com  
Robert A. Moore, CEO; Eric Berg, VP  
5YSS: 2,260,400 sq. ft.  
1YSS: 587,600 sq. ft.  
5YIS: 16,125,460 sq. ft.  
1YIS: 1,820,650 sq. ft.  
SUC: 1,465,200 sq. ft.  
RP: 15%

## Hawkins Construction

1430 L and R Industrial Blvd.  
Tarpon Springs, FL 34689  
PH: 727.938.9719 FAX: 727.938.7903  
www.hawkinsnet.com

## TOP 25 CONTRACTORS OF INTERIOR SPACE

Whiting-Turner Contracting	7,592,000 sq. ft.
VCC	6,000,000 sq. ft.
Retail Construction Services	5,990,660 sq. ft.
Lend Lease	4,501,000 sq. ft.
T D S Construction	3,600,000 sq. ft.
EMJ Corp.	2,613,259 sq. ft.
S.D. Deacon	2,541,288 sq. ft.
Novak Construction	2,263,100 sq. ft.
Granger Contracting	2,200,000 sq. ft.
Hawkins Construction	2,074,036 sq. ft.
Lakeview Construction	2,000,000 sq. ft.
Roche Constructors	1,962,054 sq. ft.
Gray-I.C.E. Builders	1,820,650 sq. ft.
Schimenti Construction	1,750,000 sq. ft.
Tri-C Construction	1,690,900 sq. ft.
EDC	1,131,000 sq. ft.
Weis Builders	1,053,032 sq. ft.
Maxwell Builders	988,000 sq. ft.
Marco Contractors	893,695 sq. ft.
Hoar Construction	845,500 sq. ft.
Bayley Construction	841,500 sq. ft.
S. M. Wilson & Co.	771,833 sq. ft.
Rand* Construction	754,050 sq. ft.
MC Construction Management	749,656 sq. ft.
Tri-North Builders	748,000 sq. ft.

## TOP 25 CONTRACTORS OF SHELL SPACE

VCC	5,000,000 sq. ft.
EMJ Corp.	3,365,635 sq. ft.
Tri-C Construction	1,712,120 sq. ft.
Whiting Turner Contracting	1,399,000 sq. ft.
Roche Constructors	1,354,404 sq. ft.
Lend Lease	1,300,000 sq. ft.
Hoar Construction	990,500 sq. ft.
Bayley Construction	906,000 sq. ft.
KBE Building	770,591 sq. ft.
MYCON General Contractors	740,000 sq. ft.
Novak Construction	714,000 sq. ft.
Hawkins Construction	619,392 sq. ft.
Gray-I.C.E. Builders	587,600 sq. ft.
S.D. Deacon	553,390 sq. ft.
Weis Builders	512,865 sq. ft.
EDC	432,000 sq. ft.
J. Raymond Construction	389,000 sq. ft.
Brasfield & Gorrie	375,307 sq. ft.
Graycor Construction	317,000 sq. ft.
S. M. Wilson & Co.	304,600 sq. ft.
IMC Construction	300,000 sq. ft.
Englewood Construction	242,951 sq. ft.
E.W. Howell	220,000 sq. ft.
Schimenti Construction	200,000 sq. ft.
Maxwell Builders	193,500 sq. ft.

## KEY:

5YSS = Shell space built in the past five years

1YSS = Shell space built in past year

5YIS = Interior space built in the past five years

1YIS = Interior space built in the past year

SUC = Space under construction

RP = Percentage of business that is retail